

## Equipment RFP – Questions and Answers

### **Extensions of Deadlines in the Amended RFP**

Per posted amended RFP:

- RFP Question and Answer date changed from April 8 to April 15, 2025.  
RFP Question and Answer Deadline is now April 15, 2025, 4pm EST.
- RFP Submission date changed from April 11 to April 17, 2025. (April 18 is a holiday). RFP Submission Deadline is now April 17, 2025, 4pm EST.
- Service commencement date changed from April 15 to April 23, 2025.

### **Rental Duration and Return of Seacans used for Shipping**

Once the seacans arrive at the communities, the crews will empty the seacans and put them on the delivering ship to take them back. The rental of the seacans is for the duration they are in use by QIA. The rent duration is the sailing time while the goods are in the seacans.

### **Sealift Reservation, Sealift Cost, and Delivery Destination**

Sealift reservations are **not** the successful proponent's responsibility. Sealift cost should **not** be included in the proposal. Sealift reservations were made by QIA and sealift reservation numbers will be provided to the successful proponent. The successful proponent is responsible for packing the goods and delivering them to the port. **Delivery destination to be confirmed.**

### **FOB Point**

**The FOB is to be confirmed.** QIA will take care and custody for the material after that point. QIA has responsibility for insurance on the sealift and receiving material at the destination community.

### **NEAS Sailing Bookings for Communities**

Earliest sailing boats are reserved for each community.

### **Definition of “Option Years” referenced in RFP section 4.1.6**

“Option Years” refers to periods beyond the initial contract term that QIA can potentially extend the contract for, based on the performance of the successful proponent. In this case, QIA can potentially extend the contract with the successful proponent beyond the period of service delivery that starts on April 23, 2025, and ends on November 30, 2025, per amended RFP.

### **Boats and Motors**

All boats require motors. RFP amendment was posted to reflect this requirement.

### **Length of Boat for Sanirajak**

There was a typo in the RFP, and it was fixed in the posted RFP amendment.  
The length of the boat for Sanirajak should be 19.5 feet.

### **Colour Preference for Roofing Tin and Windows**

Not specified. QIA is open to options.

### **Need for Exterior Cladding for Workshops and Cabins**

Exterior cladding is required for workshops and cabins.

### **Material List for Grise Fiord Qamutik**

The requirement for the qamutik was removed from the RFP. The removal of this requirement is reflected in the posted RFP amendment.

### **Material List for the Workshop**

Cabin materials and workshop materials are the same (same size).

### **Cabin Materials**

- a. The window in the cabin material list should open (with a crank handle).
- b. Need package. Enclosed and heated. Any colour.
- c. Metal roofing profile and gauge – best available needed, no specific preference.
- d. Windows – operating, not fixed. Dual pane, not triple pane. Nailing Flanges, not Brickmould.
- e. Door – passage with a lock and a deadbolt required.

### **Clarification of Boat Specifications**

- a. Cuddy cabins are needed for boats. Any boat that is below 18 or 19 feet in length cannot have a cuddy cabin.
- b. Seating requirement is two seats.
- c. Controls should be added.
- d. Motor name and size depend on the boat size. Choose the recommended maximum horsepower for each boat.

- e. QIA is open to boat options other than Silver Dolphins, if Silver Dolphin boats are not available. Substitutes are accepted but QIA will need to be informed in advance what the substitutes are, and the decision will be made based on that.
- f. The boats should come on the upcoming 2025 sealift.
- g. Aluminum welded new 2023 Silver Dolphin Boats that are 16ft and 19.5ft are acceptable to QIA. 18ft and 24ft boats that are equivalent to Silver Dolphin are acceptable.
- h. "Seadrive" is an extended motor bracket for a boat.
- i. 60 horsepower max rating is needed for Silver Dolphin 16 ft boat.

#### **Clarification of Trailers Specifications**

- a. The trailers should be galvanized, and not aluminum.
- b. Prefer single axle for 16ft, 18ft and 19.5ft. And double axle for 24ft.
- c. The trailers should have rollers, and not bunks.
- d. No brakes needed for trailers.

#### **Clarification of Trucks Specifications**

- a. The preferred colour for trucks is navy blue, but QIA is open to other colours if navy blue is not available.
- b. If there are no trucks available in the model that QIA is looking for, substitutes with the longer box are accepted. QIA is open to options if presented.